



DRIVING MANUFACTURING SME TRANSFORMATION TOWARDS GREEN,
DIGITAL AND SOCIAL SUSTAINABILITY

Call for
Expressions of Interest for
greenSME Accredited
Sustainability and Technology Providers

version 2.0

8 November 2023



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greenSME partners





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| TABLE OF HISTORY OF CHANGES | |
|-----------------------------|---|
| Version (date) | Changes |
| Version 1 (21/03/2023) | Uploaded in greenSME webpage |
| Version 2 (08/11/2023) | The document has been revised in the sub-chapter 2.3, applying the same list of services for all the domains |
| | The document has been revised in the sub-chapter 3.2, updating the last cut out date |
| | The document has been revised in the sub-chapter 3.3, clarifying the “team” and “pitch deck” requests/meaning in the footnote. |
| | The document has been revised in the sub-chapter 3.4, inserting new cut-out dates |
| | The document has been revised in the sub-chapter 3.6, including a clarification regarding the multiple submission |
| | The document has been revised in the sub-chapter 3.7.2, amending a typo in the the overall threshold |
| | Annex A - the application form has been revised, replacing the LinkedIn profile with a short bio and clarifying the “pitch deck” requests/meaning |

Executive Summary

This document presents the guidelines for entities to submit an expression of interest to become greenSME-accredited sustainability and technology providers.

greenSME is a project funded by the European Union, aiming to derive manufacturing SMEs towards green, digital and social sustainability. The project will strengthen the SMEs' capacity to adopt advanced technologies to become competitive and climate neutral.

greenSME is developing a strategic approach to sustainability and a transformation pathway to support manufacturing SMEs in Europe. The path includes a sustainability self-assessment tool, elaborating an action plan with support from a greenSME sustainability advisor and the possibility of financial support through an open call. greenSME encourages manufacturing SMEs to become more sustainable by adopting technology and social innovations.

greenSME is organising a list of accredited Sustainability and Technology providers, which will be able to support the manufacturing SMEs in implementing these improvements. This call for Expression of Interest establishes the rules and process for entities to become part of this list of accredited providers.

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1. Background, objectives and scope

Manufacturing is among the fundamental driving forces of the European economy, and its reinforcement is necessary to improve competitiveness and achieve Green Deal goals. EU manufacturing industry, in particular, SMEs, needs to become greener and digitalised. While the digitalisation process of SMEs is slowly progressing, the adoption of sustainability still needs to be improved.

In a post-pandemic context where manufacturing SMEs were affected by a decline in their value-added of 9.8%, they face a significant challenge; digitalisation and social and environmental requirements must be handled efficiently.

Advanced technologies and social innovation will drive the required transformation. However, the relative need for more awareness about their importance and potential impact on sustainability and competitiveness are identified as the main reasons for the slow adoption of sustainable practices by SMEs, together with the scarce possibility of testing new innovative and technological solutions.

>> *The vision of GreenSME is to **strengthen the SME capacity to adopt advanced technologies to become competitive and climate neutral, maximising the benefits for all parts of society, starting from the upskilling and reskilling workers toward a sustainable EU manufacturing industry, with greater adaptability and resilience.***

green SME is developing a strategic approach to sustainability, including:



Strengthen manufacturing SMEs' capacity to adopt advanced technologies and social innovation for sustainability through a sustainability assessment tool and an ACTION PLAN.



Providing financial support to foster sustainability projects between manufacturing SMEs and Sustainability and Technology Providers.



Build a sustainable community where manufacturing SMEs and Sustainability and Technology Providers can exchange ideas and best practices.

greenSME is preparing a list of accredited Sustainability and Technology Providers best suited to support manufacturing SMEs in implementing the changes defined in their action plan.

This document establishes the rules and process for entities to become greenSME accredited Sustainability and Technology Providers.

Only greenSME-accredited entities can apply as Sustainability and Technology Providers to the future open call.

2. Sustainability and Technology Providers

greenSME invites Sustainability and Technology Providers to express their interest in becoming accredited by the project and integrate a list of Providers to support manufacturing SMEs in their pathway to sustainability.

All applicants must abide by all requirements described in this chapter to be considered eligible as greenSME- Accredited Providers.

2.1. Eligible entities

greenSME invites expressions of interest from:

1. Legal entities, which mean any natural or legal person created and recognised as such under national law, EU law or international law, which has a legal personality and may, acting in its name, exercise rights and be subject to obligations.
2. Single legal entities classified as Micro, small and medium-sized enterprises (SMEs): “The category of micro, small and medium-sized enterprises (SMEs) is made up of enterprises which employ fewer than 250 persons and which have an annual turnover not exceeding EUR 50 million and/or an annual balance sheet total not exceeding EUR 43 million.”¹;
3. The applicant must be established in one of the eligible countries, i.e.:
 - a. the Member States of the European Union, including their outmost regions;
 - b. the Overseas Countries and Territories (OCTs) linked to the Member States²; and
 - c. third countries associated with Horizon Europe³.

2.2. Domains

The legal entities must provide solutions, products and services in fields relevant to greenSME to support the manufacturing SMEs within the project's scope.

The project is looking for providers in three different areas:

¹ According to the Commission Regulation No 651/2014, art. 2.18

² Entities from Overseas Countries and Territories (OCTs) are eligible for funding under the same conditions as entities from the Member States to which the OCT in question is linked. See the [Horizon Europe Programme Guide](#) for a complete list of OCTs.

³ Please see the [List of Participating Countries in Horizon Europe](#) for an up-to-date list of countries with which the association agreements have started to produce legal effects (either through provisional application or their entry into force).

- **Advanced Technologies:** topics related to technology trends relevant to the industry;
- **Social Innovation:** topics associated with business processes/models, people and culture applied to industry; and
- **Environment:** topics associated with environmental performance and environmental impacts.

One provider can be active in one or more of the three domains.

2.2.1. Technologies

Applicants must prove to have a high level of expertise and professional experience in at least one of the following advanced technologies (according to the Advanced Technologies for Industry taxonomy⁴):

Table 1: List of advanced technologies.

| Topic | Description |
|-----------------------------------|--|
| Advanced Manufacturing Technology | Advanced manufacturing technology encompasses the use of innovative technology to improve products or processes that drive innovation in manufacturing. It covers two types of technologies: process technology that is used to produce any of other advanced technologies, and process technology that is based on robotics, automation technology or computer-integrated manufacturing. For the former, such process technology typically relates to production apparatus, equipment and procedures for the manufacture of specific materials and components. For the latter, process technology includes measuring, control and testing devices for machines, machine tools and various areas of automated or IT-based manufacturing technology. |
| Advanced Materials | Advanced materials lead both to new reduced cost substitutes to existing materials and to new higher added-value products and services. Advanced materials offer major improvements in a wide variety of different fields, e.g. in aerospace, transport, building and health care. They facilitate recycling, lowering the carbon footprint and energy demand as well as limiting the need for raw materials that are scarce in Europe. |
| Artificial Intelligence | Artificial Intelligence is a term used to describe machines performing human-like cognitive functions (e.g. learning, understanding, reasoning or interacting). It comprises different forms of cognition and meaning understanding (e.g. speech recognition, natural language processing) and human interaction (e.g. signal sensing, smart control, simulators). Artificial Intelligence is a heterogenous field in terms of its technology base. While some aspects like sensors, chips, robots as well as certain applications like autonomous driving, logistics or medical instruments refer to hardware components, a relevant part of AI is rooted in algorithms and software. |
| Augmented/Virtual Reality | Augmented reality devices look to overlay digital information or objects with a person’s current view of reality. As such, the user is able to see their surroundings while also seeing the AR content - Virtual reality devices place end users into a completely new reality, obscuring the view of their existing reality. |

⁴ See pdf file Technology definitions from the [Advanced Technologies for Industry Data Dashboard](#).

| Topic | Description |
|--------------------------|---|
| Big Data | <p>Big Data is a term describing the continuous increase in data, and the technologies needed to collect, store, manage, and analyse them. It is a complex and multidimensional phenomenon, impacting people, processes and technology. From a technology point of view, Big Data encompasses hardware and software that integrate, organise, manage, analyse, and present data. It is characterised by "four Vs": volume, velocity, variety and value. Big Data technologies are new generation of technologies and architectures, designed to economically extract value from very large volumes of a wide variety of data, by enabling high-velocity capture, discovery, and/or analysis.</p> |
| Blockchain | <p>Blockchain is a digital, distributed ledger of transactions or records, in which the ledger stores the information or data and exists across multiple participants in a peer-to-peer network. Distributed ledgers technology allows new transactions to be added to an existing chain of transactions using a secure, digital or cryptographic signature. Blockchain protocols aggregate, validate, and relay transactions within the blockchain network. Blockchain technology allows the data to exist on a network of instances or "nodes," allowing for copies of the ledger to exist rather than being managed in one centralised instance.</p> |
| Connectivity | <p>Connectivity refers to all those technologies and services that allow end-users to connect to a communication network. It encompasses an increasing volume of data, wireless and wired protocols and standards, and combinations within a single use case or location.</p> <p><i>Standard connectivity</i> includes Fixed Voice and Mobile Voice telecom services to allow fixed or mobile voice communications, but also Fixed Data and Mobile Data services to have access and transfer data via a network.</p> <p><i>Advanced connectivity</i> that is in the focus of the ATI project refers to the rise of Internet of Things scenarios, where connectivity technology boundaries expand beyond wired and cellular (e.g. 4G, 5G,...) services to Low Power Wide Area Network (LPWAN), Satellite, and Short Range Wireless technologies.</p> |
| Cloud computing | <p>Cloud computing includes the delivery of tools and applications like data storage, servers, databases and software based on a network of remote servers through the Internet. Cloud computing services enable users to store files and applications in a virtual place or the cloud and access all the data via the Internet.</p> |
| Industrial Biotechnology | <p>Industrial Biotechnology is the application of biotechnology for the industrial processing and production of chemicals, materials and fuels. It includes the practice of using microorganisms or components of micro-organisms like enzymes to generate industrially useful products in a more efficient way (e.g. less energy use, or less by-products), or generate substances and chemical building blocks with specific capabilities that conventional petrochemical processes cannot provide. There are many examples of such bio-based products already on the market. The most mature applications are related to enzymes used in the food, feed and detergents sectors. More recent applications include the production of biochemicals and biopolymers from agricultural or forest wastes.</p> |

| Topic | Description |
|----------------------------|---|
| Internet of Things (IoT) | <p>The Internet of Things (IoT) refers to the network of smart, interconnected devices and services that are capable of sensing or even listening to requests. IoT is an aggregation of endpoints that are uniquely identifiable and that communicate bi-directionally over a network using some form of automated connectivity. Objects become interconnected, make themselves recognisable, and acquire intelligence in the sense that they can communicate information about themselves and access information that has been provided by another source. The Internet of Things relies on networked sensors to remotely connect, track and manage products, systems and grids. The Industrial Internet of Things (IIoT) – a subset of the larger Internet of Things – focuses on the specialised requirements of industrial applications, such as manufacturing, oil and gas, and utilities. IIoT systems connect non-consumer devices, used by companies, governments and utility providers in their service delivery.</p> |
| Micro- and Nanoelectronics | <p>Micro- and nanoelectronics deal with semiconductor components and highly miniaturised electronic subsystems and their integration in larger products and systems. They include the fabrication, the design, the packaging and testing from nano-scale transistors to micro-scale systems integrating multiple functions on a chip.</p> |
| Mobility | <p>IT for Mobility</p> <p>Mobility covers a large number of different technology areas and markets, which does not only encompass vehicles that take people from point A to point B, but also includes all kinds of technologies that make people more mobile (like for example mobile phones etc.). These, however, consist of a large set of sub-technologies that are hard to capture at the same time. In this project, the patent, trade, prodcom, investment and skills analysis focus on a sub-section of mobility, which is related to vehicles only, e.g. satellite navigation and radio-location, which are also the core technologies that are necessary to make autonomous driving work.</p> <p>Enterprise mobility</p> <p>The survey analysis captures mobility in terms of the workforce. The enterprise mobility market is made up of a conglomeration of mobile solutions and technologies, including hardware, software and services, empowering a borderless workforce to securely work anywhere, at any time and from any device. It does not include only the provision of smartphones or tablets to the workforce but also all the tools and applications for transforming key processes, from internal operations to operations with customers and suppliers, all the way from the shop floor to the top floor and from the back office to the end customers.</p> |
| Nanotechnology | <p>Nanotechnology is an umbrella term that covers the design, characterisation, production and application of structures, devices and systems by controlling shape and size at nanometer scale. Nanotechnology holds the promise of leading to the development of smart nano and micro devices and systems and to radical breakthroughs in vital fields such as healthcare, energy, environment and manufacturing.</p> |

| Topic | Description |
|-----------|--|
| Photonics | Photonics is a multidisciplinary domain dealing with light, encompassing its generation, detection and management. Among other things it provides the technological basis for the economic conversion of sunlight to electricity which is important for the production of renewable energy, and a variety of electronic components and equipment such as photodiodes, LEDs and lasers. |
| Robotics | Robotics is technology that encompasses the design, building, implementation, and operation of robots. Robotics is often organised into three categories: 1) Application specific. This includes robotics designed to conduct a specific task or series of tasks for commercial purposes. These robots may be stationary or mobile but are limited in function as defined by the intended application. 2) Multipurpose. Multipurpose robots are capable of performing a variety of functions and movements determined by a user that programs the robot for tasks, movement, range, and other functions and that may change the effector based on the required task. These robots function autonomously within the parameters of their programming to conduct tasks for commercial applications and may be fixed, "moveable," or mobile. 3) Cognitive. Cognitive robots are capable of decision making and reason, which allows them to function within a complex environment. These robots can learn and make decisions to support optimal function and performance and are designed for commercial applications. When measuring production and uptake of robotics, industrial applications will be considered. |
| Security | Security products are tools designed using a wide variety of technologies to enhance the security of an organisation's networking infrastructure — including computers, information systems, internet communications, networks, transactions, personal devices, mainframe, and the cloud — as well as help provide advanced value-added services and capabilities. Cybersecurity products are utilised to provide confidentiality, integrity, privacy, and assurance. Through the use of security applications, organisations are able to provide security management, access control, authentication, malware protection, encryption, data loss prevention (DLP), intrusion detection and prevention (IDP), vulnerability assessment (VA), and perimeter defense, among other capabilities. |

2.2.2. Social Innovation

Applicants must prove to have a high level of expertise and professional experience in at least one of the following social innovation topics:

Table 2: List of social innovation topics.

| Topic | Description |
|----------------------------|---|
| Business Models | A description of how a company does business and makes money ⁵ or how an organisation creates, delivers and captures value ⁶ . |
| Business Processes | Event-driven, end-to-end processing path that starts with a customer request and ends with a result for the customer. Business processes often cross departmental and even organisational boundaries ⁷ . |
| Workers' Skills | Competencies needed to perform any task of workers' assignments in a company. |
| Leadership | Set of competences and behaviours used to help people align their collective direction, to execute strategic plans, and continually renew an organisation ⁸ . |
| Collaborative Partnerships | Relation between critical partners or stakeholders who share knowledge and resources to achieve a common objective. |

2.2.3. Environment

Applicants must prove to have a high level of expertise and professional experience in at least one of the following environment topics:

Table 3: List of environment topics.

| Topic | Description |
|--------------------------|--|
| Resources | Measurement and analysis of resources inputs and expenditure in an organisation. |
| Environmental life cycle | Environmental product life cycle assessment (LCA) is a tool for supporting policies and performance-based regulation, including life cycle costing (LCC) and social LCA (SLCA), drawing on the three-pillar model of sustainability ⁹ . |
| Carbon Footprint | Measurement and analysis of the greenhouse gases emitted in an activity. |

2.3. Services portfolio

The applicant must have experience and resources to provide some of the following services in the previously identified topics:

⁵ <https://www.strategyzer.com/blog/what-is-a-business-model>

⁶ <https://www.gartner.com/en/finance/glossary/business-model>

⁷ <https://www.gartner.com/en/information-technology/glossary/business-process>

⁸ <https://www.mckinsey.com/featured-insights/mckinsey-explainers/what-is-leadership>

⁹ Guinée, J. (2016). Life Cycle Sustainability Assessment: What Is It and What Are Its Challenges?. In: Clift, R., Druckman, A. (eds) Taking Stock of Industrial Ecology. Springer, Cham. https://doi.org/10.1007/978-3-319-20571-7_3

Table 4: List of services.

| Domain | Services |
|---|---|
| Technology, Social Innovation and Environment | <ul style="list-style-type: none"> • Feasibility study • Prototyping • Pilot testing • Demonstrating • Use testing facilities • New IT solutions • Consultancy • Coaching |

2.4. Role in greenSME

The Sustainability and Technology Providers will support manufacturing SMEs in implementing measures defined in their action plan towards becoming more sustainable.

The Providers will supply their services and solutions to the manufacturing SMEs in their industry fields.

greenSME will maintain a list of accredited Sustainability and Technology Providers, where the manufacturing SMEs can search for appropriate suppliers to meet their needs.

greenSME will launch two open calls during 2023 and 2024 to provide financial support to manufacturing SMEs in adopting advanced technologies and social innovations supplied by the providers. Only greenSME-accredited Sustainability and Technology providers are eligible to apply to the project's open calls.

3. Process for selection and certification

This chapter defines the process for the submission of expressions of interest and the selection of entities.

3.1. Language

English is the official language for the greenSME project and its activities. Expressions of interest or other submissions in different languages will not be considered. English is also the only official language during the whole execution of the greenSME programme. This means any requested submission of documents will be made in English to be eligible.

3.2. Timeline

The Call for Expressions of Interest will be enabled via the F6S form from the 22nd of March 2023 until 31 May 2024 at 17:00 CET.

3.3. Submission System

Only expressions of interest submitted through the Open Call submission tool (F6S platform) at <https://www.f6s.com/greenSME-eoi-providers/apply> and within the Call duration will be accepted. Expressions of interest submitted by any other means will not be considered. Only the documentation included in the application will be considered by greenSME.

The application is composed of the following information:

1. Company profile filled in when registering on the F6S Platform;
2. Eoi Form with specific project questions about domain, topics, services and team¹⁰; and
3. Pitch Deck¹¹.

The information provided should be actual, accurate and complete, allowing the proposal assessment.

The regular functioning of the F6S platform limits to one application submission per F6S user in each call. If an F6S user wishes to submit multiple applications, for example, on behalf of different SMEs, the F6S user should request support from the F6S support team (support@f6s.com) at least ten days before any deadline.

3.3.1. Data protection

To process and evaluate applications, greenSME must collect Personal and Industrial Data. F6S Network Limited, as a partner of the greenSME project, will act as Data Controller for data submitted through the F6S platform for these purposes. The F6S platform's system design and operational procedures ensure that data is managed in compliance with The General Data Protection Regulation (EU) 2016/679 (GDPR). Each applicant will accept the F6S terms to ensure coverage. Please note that

¹⁰ The team must demonstrate the necessary expertise to deliver the proposed services.

¹¹ The presentation (max. 7 slides) should highlight and provide manufacturing SMEs with an overview of the provider's products/services/customers. The pitch must underline the topics and skills covered by the provider in relation to greenSME domains and services.

greenSME requests the minimum information needed to deliver the evaluation procedures or the providers' activities.

Please refer to <https://www.f6s.com/terms> to check the F6S platform data privacy policy and security measures.

3.4. Cut-out dates

The submission of Expressions of Interest will be continuously open during the period established in section 3.2 Timeline.

Periodically, greenSME will collect the submission and evaluate them. This means this call has the following cut-out dates:

- 31st May 2023
- 31st December 2023
- 31st March 2024
- 31st May 2024

The above timeline could be rescheduled according to the project's ongoing activities.

3.5. Absence of conflict

Applicants shall not have any actual or/and potential conflict of interest with the greenSME selection process and during the whole project. All cases of conflict of interest will be assessed case by case. In particular, applicants cannot be greenSME Consortium partners, affiliated entities, or their employees or co-operators under a contractual agreement.

3.6. Multiple submissions

Only one expression of interest will be accepted per applicant.

In the case of multiple submissions, only the last one received (the system's timestamp) will enter into the selection process, the rest being declared non-eligible. For very specific cases, re-submission could be asked, within the cut-out date, notifying it to: greensme@mesap.it. This will enable the re-submission on the F6S platform. If the last submitted proposal is stated as non-eligible or fails to reach the selection thresholds, the other proposals submitted earlier will not be evaluated.

3.7. Selection

At each cut-out date, the greenSME will collect all submissions finalised on the F6S platform and still need to be evaluated.

The expressions of interest will be evaluated and selected following these maximum temporal phases and elements:

Table 5: Indicative timeline for selection of providers.

| Phase | Elements | Timeline |
|-----------------------------------|---|---|
| Expression of Interest Submission | Expression of interest submitted on the F6S platform: <ul style="list-style-type: none"> ● Company profile ● EoI Form ● Pitch deck | Cut-out dates |
| Eligibility Check | greenSME consortium checks that each expression of interest meets all the eligibility criteria. Non-eligible applicants are informed with a message through the F6S platform. | Within five working days after the cut-out date |
| Selection | greenSME consortium analyses the expression of interest, scoring them based on the evaluation criteria. All applicants receive written notification of approval or rejection of their application. | Within ten working days after the cut-out date |
| Training and Certification | The successful expressions of interest are invited to participate in training provided by greenSME. The applicants that complete the training fill in a questionnaire evaluated by greenSME and are notified of the result. | Within 15 working days after the cut-out date |
| greenSME Providers List | The greenSME-accredited providers register on the greenSME Hub and are integrated into the official list on the greenSME Hub. | Within 20 working days after the cut-out date |

The above timeline could be rescheduled according to the project’s ongoing activities.

3.7.1. Eligibility check

Combining automatic filtering and manual checking will discard expressions of interest that do not meet the eligibility criteria listed in chapters 2 and 3 of this document.

3.7.2. Evaluation criteria

Two experts will evaluate each expression of interest from the greenSME consortium. The selection criteria are:

- **Expertise (35% weighting)**

Applicants must provide evidence that they operate in the topics of advanced technologies, social innovation or environment listed in this Guide. The evidence can include information about products, solutions, services, use cases or customers in the topics identified.

- **Services (35% weighting)**

Applicants must provide evidence they possess the skills identified, including information, e.g. about services provided, relevant customers or credentials.

- **Team (30% weighting)**

Applicants should identify up to three team members with relevant expertise, experience and competences in the topics and skills identified.

The experts will score each award criterion on a scale from 0 to 5 (decimal and centesimal point scores may be given):

- 0 = Proposal fails to address the criterion or cannot be assessed due to missing or incomplete information.
- 1 = Poor: criterion is inadequately addressed, or there are serious inherent weaknesses.
- 2 = Fair: proposal broadly addresses the criterion, but there are significant weaknesses.
- 3 = Good: proposal addresses the criterion well, but a number of shortcomings is present.
- 4 = Very good: proposal addresses the criterion very well, but a small number of shortcomings is present.
- 5 = Excellent: proposal successfully addresses all relevant aspects of the criterion. Any shortcomings are minor.

For each section, the minimum threshold is 3 out of 5 points. The overall default threshold, applying to the sum of the three individual scores with the corresponding weight each, is 10. That means if a proposal receives less than 3 in one criterion or less than 10 in the overall score, it is automatically rejected. At the end of this phase, the proposals will be ranked in one final list.

3.7.3. Training and Accreditation

The providers that pass the evaluation process are invited to the training and accreditation process, including the following steps:

1. The providers are invited to a private area on the F6S platform (accreditation cohort) open for two weeks.
2. greenSME makes available a training video or additional supporting material (e.g. slides or documents) on this private cohort area.
3. The providers have two weeks to study the training material and answer a questionnaire available in the private cohort area. The questionnaire has ten questions, all with multiple-answer selection. A correct answer represents a score of 1, and an incorrect answer represents 0. Companies need to score at least 7 to pass the questionnaire.
4. greenSME scores the questionnaire and notifies the providers via the F6S platform, marking them as accepted or rejected.
5. Each provider has two attempts to pass the questionnaire. If they are not successful, they can re-submit their Expression of Interest again for the next cut-out date.

6. The providers that successfully pass the questionnaire are accepted and must complete their full registration on the greenSME Hub. As a result, they will be featured on the greenSME-accredited Sustainability and Technology Providers list.
7. After two weeks, the private cohort area is deactivated.

3.8. Appeal procedures

If at any stage of the evaluation process, the applicant considers that a mistake has been made or that the evaluators have acted unfairly or have failed to comply with the rules of this greenSME Call for Expression of Interest, and that their interests have been prejudiced as a result, the following appeal procedures are available.

A complaint should be written in English and emailed to: info@greensmehub.eu. Any complaint should include the following:

- contact details,
- the subject of the complaint,
- information and evidence regarding the alleged breach.

Anonymous complaints or those not providing the mentioned information will not be considered. Complaints should also be made within five (calendar) days since the evaluation results are presented to the applicants. As a general rule, the greenSME consortium will investigate the complaints to arrive at a decision to issue a formal notice or close the case within no more than twenty days from the date of reception of the complaint, provided that the complaint has submitted all required information. Where this time limit is exceeded, the greenSME consortium will inform the complainant by email.

Please note:

- This procedure is concerned only with the evaluation and eligibility checking process. The greenSME consortium will not question appropriately qualified experts' scientific or technical judgement.
- A re-evaluation will only be carried out if evidence of a shortcoming affects the final decision. This means, for example, that a problem relating to one evaluation criterion will not lead to a re-evaluation if a proposal has failed anyway on other criteria.
- The evaluation score following any re-evaluation will be regarded as definitive. Therefore, it may be lower than the original score.

3.9. Re-submissions

If a company has its application rejected, i.e. not selected for training, it will receive a message through the F6S platform and the evaluation results, identifying weak points.


The company can modify the application and re-submit it for the next cut-out date. After that, the greenSME consortium will re-evaluate the application.

4. Conclusions

greenSME will maintain an updated list of greenSME-accredited Sustainability and Technology Providers in its greenSME Hub (private access). Manufacturing SMEs undergoing their sustainability pathway in the project will have access to this list, trying to find providers.

greenSME will have two open calls in 2023 and 2024. Only the greenSME-accredited providers and manufacturing SMEs undergoing the greenSME pathway will be eligible to apply to the greenSME open calls.

5. Annex A: Expression of Interest Form

Questions 

Administrative Information

1 Company Legal Name *

2 Country *

3 Website *

4 Activity Sector (NACE code) *

Expertise and Services

5 **Select the domain in which your company operate, i.e. provide services or solutions: ***

- Advanced Technologies
 Social Innovation
 Environment

6 **Select the advanced technologies in which your company has expertise and experience:**

Only answer this question if you selected "Advanced Technologies" as one of the company's domains in question 5.

- Advanced Manufacturing Technology
 Advanced Materials
 Artificial Intelligence
 Augmented/Virtual Reality
 Big Data
 Blockchain
 Connectivity
 Cloud computing
 Industrial Biotechnology
 Internet of Things (IoT)
 Micro- and Nanoelectronics
 Mobility
 Nanotechnology
 Photonics
 Robotics
 Security

7 **Select the social innovation topics in which your company has expertise and experience:**

Only answer this question if you selected "Social Innovation" as one of the company's domains in question 5.

- Business models
 Business Processes
 Workers' Skills
 Leadership
 Collaborative Partnerships

8 **Select the environment topics in which your company has expertise and experience:**

Only answer this question if you selected "Environment" as one of the company's domains in question 5.

- Resources
 Environmental life-cycle
 Carbon footprint

9 **Select the services that are part of your company's portfolio ***

- Feasibility study
 Prototyping
 Pilot testing
 Demonstrating
 Use testing facilities
 New IT solutions
 Consultancy
 Coaching

Team

10 Short bio of team member 1 *

1000

11 Short bio of team member 2 *

1000

12 Short bio of team member 3

1000

Pitch Deck

13 The presentation (max. 7 slides) should highlight and provide manufacturing SMEs with an overview of the provider's products/services/customers. The pitch must underline the topics and skills covered by the provider in relation to greenSME domains and services. (Max file size 30MB.) *

Please upload the presentation as a PDF file.